

# Chartered Management Institute (CMI) Level 5 Diploma in Professional Consulting

Only 1 in 5 Managers have a recognised Management Qualification and yet Employers are actively looking for people with these qualifications right now! Why not join the '1 in 5' and make your CV stand out from the crowd by gaining a CMI qualification at Sandwell College?



#### Why do this Course?

This qualification has been developed by the CMI in cooperation with the **Institute for Consulting (IC)** and is designed for both **practising and aspiring Professional Consultants**. The course is designed to develop the **essential skills and knowledge needed within a consultancy role** and covers essential topics such as; the nature of consulting, professional personal development as a consultant, effective communication with clients, structured approaches to managing consultancy interventions, using project management techniques in consultancy interventions and conducting successful consultancy interventions.

#### **How much does the Course Cost?**

The total fee for this course (including CMI registration and certification) is £1,980.

HOWEVER, if you live within 'West Midlands Combined Authority' region, you may be eligible to a **FREE** place on this course *subject to certain terms and conditions*.

## What does the Course Involve?

You will study six units:-

- Introduction to Consulting Essentials
- Planning and Managing Consultancy Interventions
- The Role and Responsibilities of a Consultant
- Communication for Consultants
- The Client Relationship
- Problem Solving, Tools and Techniques for Consultants

Whilst on the course, you will be given **FREE professional membership of the CMI**, which includes access to a range of CMI products and services to support you throughout the qualification and later as you progress in their career.

#### **How is the Course Assessed?**

**Each unit is assessed by one written assignment** of approximately 2,500-4,000 words.

#### **How is the Course Delivered?**

The course is delivered fully online with 'real-time' interactive classes taking place on Wednesdays 6 – 9pm, using the Zoom video conferencing platform. Online, on-demand learning materials are available 24/7 and are accessible by both PCs and mobile devices.

#### When does the Course Start and End?

Start Date: **Wednesday 11<sup>th</sup> October 2023** End Date: **Wednesday 26<sup>th</sup> June 2024** 

### What are the Entry Requirements?

You must have gained a minimum of five GCSEs at grade C or above including English or equivalent qualifications. Ideally, you will also have a CMI Level 3 Diploma or similar qualification at level 3.

However, if you are a mature applicant (over 21 years) your work experience (paid and/or unpaid) may be taken into account in lieu of formal qualifications.

#### **What Progression Opportunities are there?**

Progression opportunities include moving on to CMI qualifications at the next level, for example CMI Level 6 qualifications in Professional Management and Leadership Practice or CMI Level 7 qualifications in Professional Consulting or Strategic Management and Leadership.

#### **How to Apply**

Contact the College: <a href="mailto:enquiries@sandwell.ac.uk">enquiries@sandwell.ac.uk</a> **0800 622006** 

Or visit the Course page on the College website (www.sandwell.ac.uk) to apply directly.